

### **AUTOMOTIVE: CASE STUDY 1**

## **Customer Profile**

The **customer** is a leading manufacturer of automotive high-quality plastic parts, with **26 sites** and over **4,500 employees worldwide**. It is a full-service provider in the field of injection moulding, a specialist in fibre-reinforced plastics and a manufacturer of original accessory parts.



The challenge? a plastic injected **door fender** component for their customer **Jaguar Land Rover**. Our customer experienced continued sealing and NVH issues, due to the irregular surface area of the application. They where utillising two rubber moulded product components, to try and resolve this issue, unfortunately it was without success.

# **Our Solution**

Ramsay recommended a fabricated adhesive foam seal. That compromised of semi closed cell **Nitto 1010 foam**, laminated with a closed cell **R230/8 EPDM foam**. The closed cell EPDM foam would provide a sealing barrier.

Whilst the Nitto foam due to its cell structure would compress upon application fitting and provide the NVH (Noise Vibration Harshness) solution, the customer required.

#### The Result

Ramsay **successfully resolved** the sealing and NVH issue for the customer, with a price competitive solution. We also simplified their assembly process with one product, rather than two. The end result? A **satisfied customer**, who we continue to enjoy a strong and successful relationship with.







#### **Get in Touch**

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ISO 14001 Environmental Management

TS 16949 Automotive Quality Management

FM 573015

EMS 652217

TS 573014